

# ThinManager Training Roadshow 2020

SI, OEM, FSE and Channel Partner Training Opportunities

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ThinManager Certified Training Format for 2020

The ThinManager Training format for 2020 is a cloud-based offering for up to 20 trainees at a time

#### 3 Days

- Each week of training offers three days of content options Tuesday through Thursday.
- System Integrators and OEMs who complete the Full-Day training will become ThinManager Certified Partners.

#### **Selectable Content**

- Full-Day ThinManager Certification Training (SIs, OEMs and FSEs)
- Half-day Sales Training (Distributors)
- Half-Day Security Training (Everyone)
- Half Day Overview (Everyone)





# **ThinManager Certification Benefits**

System Integrators and OEMs can become ThinManager Certified Partners

#### ThinManager Certified Partners receive the following benefits:

- Access to an annual lab license (10 clients of Redundant XLr)
- Access to project license (10-Pack of Redundant XLr for 90 days per project)
- Project & lab licenses include Software Maintenance which includes free version upgrades & tech support
- Technical support for a customer that is current on Software Maintenance
- Searchable listing on ThinManager website
- ThinManager Partner badge to display on your website

System Integrators and OEMs who complete the training become ThinManager Certified Partners, receive training certificates, lab licenses and a listing on thinmanager.com.

All other trainees will only receive a ThinManager training certificate.





## Step 1 – Request a Training Date and Select Options

Follow instructions to request a ThinManager Training Roadshow

- Visit the Roadshow landing page at <u>www.thinmanager.com/roadshow</u>
- Click the "Request a Roadshow" link at the right of the page
- Click "Start Here" to download and read the PowerPoint overview of the Roadshow
- Fill in the form to request dates for training and submit
  - Currently, ThinManager Training Roadshows are being delivered through the cloud. You can temporarily request dates without the requirement of a physical location.
  - You will be contacted by the ThinManager events team once your submission has been reviewed. If approved, your event will be added to the roadshow schedule and resources assigned.
  - Training content is provided Tuesdays, Wednesdays and Thursdays
  - Training content can be a mixture of available content (see next page) offerings across the three days
  - A ThinManager sales representative will be present along with the local host of the event
  - A ThinManager Commercial Engineer will host the cloud-based training options remotely





#### **Step 2 - Choose your content options**

Select training options that match your intended audience

- There are multiple options for ThinManager Roadshow Training in 2020
  - Full-Day ThinManager Certification Training (SIs, OEMs and FSEs)
    - This 1-day training is designed to teach attendees how to set up, configure and manage a ThinManager installation. You can request up to three consecutive training days. Training will cover basic and advanced features of ThinManager. This course is complimentary. Each training runs from 8:30 a.m. 4:30 p.m.
  - Half-day Sales Training (Distributors)
    - A sales-focused overview from ThinManager strategic sales team
  - Half-Day Security Training (Everyone)
    - Focus on thin client security lead by commercial engineering
  - Half Day Overview (Everyone)
    - A general overview of ThinManager and benefits of thin client computing



Up to Three Total Days of Training



#### Step 3 - Invite SIs, OEMs and FSEs

Get people registered for your event

- Once your event has been approved and added to the schedule, you will receive marketing materials from the ThinManager events team that you may use to invite participants. Here's what is included...
  - ThinManager will be hosting the event registration forms for this year's training. You will receive a unique URL (link) to use to get people to register for your event. Each full-day and half-day of training will have a unique registration link.
  - Email copy that you can use to send invitations for each event you have selected to host.
  - PDF course descriptions and details you can attach to email invitations.
- Invitations should be sent to appropriate recipients. Please do not invite End-users to SI, OEM training as they will not be permitted to attend this training.

## **Step 4 - Prepare**

Make sure you have people to support your event dates

- Participants will need to have a web-accessible laptop computer available for this training with an additional monitor.
- All events require someone from the local host to be present everyday.

#### **Step 5 - Maintain the Guidelines**

ThinManager training guidelines for 2020

- Limit of 20 trainees per day (Training registration forms enforce this limit)
- Cloud-based Training option:
  - Make sure you have a suitable Internet connection to support the cloud-based labs.
  - Instruct attendees to bring their own laptops. Ideally the host will provide a second screen to view the hands-on lab manual.
- For the SI, 0EM Certification training, students are not permitted to work together. Any student found to be doubling up at a workstation or working as a team will not receive certification.
- For the half day non-certification trainings, students may work together, as there is no certification following the exercise.

## **ThinManager Training Roadshow 2020**

Contacts and requirements for ThinManager Training Roadshows

**Event Coordination** (Registration, etc.) – Wende Laurin – WGLaurin@ra.rockwell.com **Agenda and Delivery** – Todd Garmon – THGarmon@ra.rockwell.com **Event Requests and Scheduling** – Tom Jordan – TLJordan@ra.rockwell.com

Cloud-based training requirements: Each station requires access to the Internet. Instruct attendees to bring their own laptops. Host should provide a second screen for viewing the lab manual. Facilities should have 6' - 8' tables to accommodate training equipment.

**Currently, ThinManager Training Roadshows are being delivered through the cloud.** You can temporarily request dates without the requirement of a physical location.

Start here by requesting training dates in your territory: www.thinmanager.com/roadshow/request/



# Thank You



