

V-FLEX LICENSING

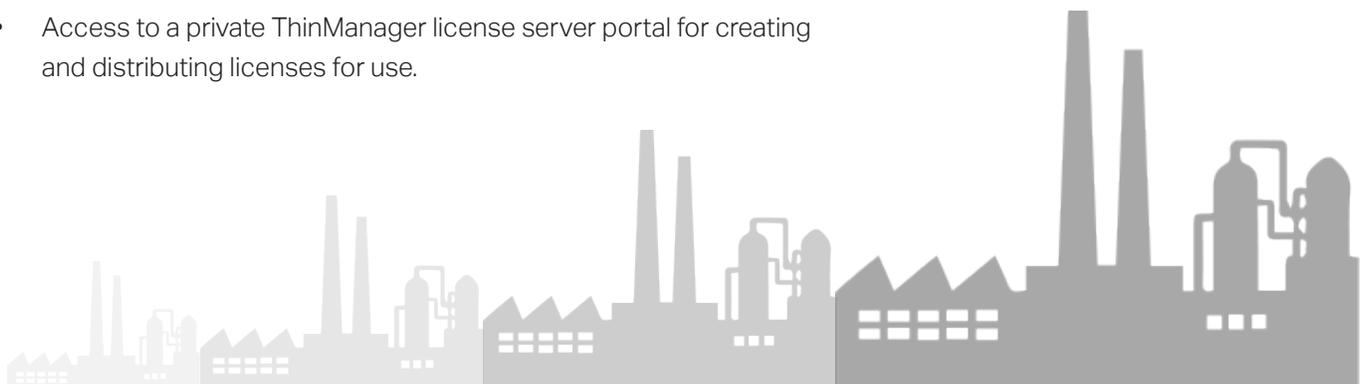
The Most Flexible
ThinManager Licensing

Users now have the ability to purchase single ThinManager connection licenses that have no network or location restrictions and provide for bulk purchase discounts.

Deliver ThinManager client connections with maximum flexibility on an as-needed basis to any of your facilities around the world. ThinManager V-FLEX licensing is a single ThinManager XLR individual terminal connection license that can be purchased one-at-a-time in any quantity and deployed over an unlimited number of ThinServer pairs (primary/backup) at an unlimited number of locations on multiple networks.

ADVANTAGES OF A V-FLEX LICENSING PACKAGE:

- Central management of ThinManager client connections.
- Use across multiple facilities—no limitations on the number of locations, networks and servers.
- Ability to purchase and add additional licenses only when and where they are needed with volume discount pricing.
- Access to a private ThinManager license server portal for creating and distributing licenses for use.



**Purchase, Activate and Assign ThinManager Connection Licenses, as needed,
across Multiple Facilities and Geographies with Volume Discounts.**

V-FLEX EXAMPLE

Purchase, Activate and Assign ThinManager Connection Licenses, as needed, Across Multiple Facilities and Geographies with Volume Discounts

A customer has 3 facilities with the following terminal counts:

Facility A = 27, Facility B = 33, Facility C = 18
Total terminal count = $27 + 33 + 18 = 78$.

78 terminal count falls into the 50-99 band, which includes 8x5 Software Maintenance.

The customer decides to purchase 100 terminal connections instead, so they have some spares and to take advantage of the next pricing band, which qualifies for an increased volume discount. Adding Redundancy would be an additional cost based on the pricing band, but would not increase initial or renewal Software Maintenance costs.

Since the licensing is V-FLEX, the customer can deploy specific quantities at specific locations on as many independent ThinManager instances as needed up to the total quantity of terminal connections purchased.

At the extreme, in this example, 100 terminal connections could be deployed across 100 independent facilities (1 each) running redundant ThinManager instances.

The annual 8x5 Software Maintenance renewal would be 20% of the base license price at the purchased pricing band. 24x7 Software Maintenance is available at 30% of the base license price. Please contact your ThinManager channel partner for pricing.

Single New V-FLEX Purchase = **100**



The customer received a volume purchase discount and was able to deploy licenses in exact counts needed. Now they have 22 additional connection licenses that can be deployed across existing or new facilities without restriction.

Unrestricted Available V-FLEX = **22**